

TECHNICAL & SCIENTIFIC APPLICATION, INC.

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Technical & Scientific Application, Inc. (TSA) is looking for an outgoing, energized marketing and inside sales support personnel to augment our external sales staff with customer outreach and administration. TSA, an Elite partner of Hewlett-Packard, VMware, Microsoft and other best-in-breed IT hardware and software vendors, is uncovering new growth opportunities and desires internal support to take the business to the next level.

Title: Business Development Support Specialist

Job Requirements

- Assist with driving attendance to marketing and sales events
- Follow up with event attendees and non-attendees to set appointments
- Follow up with leads generated by marketing campaigns and set the table for external sales personnel to build the relationship and close the deal
- Enter customers and contact notes to our CRM database, NetSuite
- Ad hoc projects to support business development initiatives and marketing campaigns

This position reports directly to the Director of Business Development.

If interested in this position, please submit your resume to careers@tsa.com

Job Status: Full Time, Employee

Category: Sales/Marketing/Business Development

Work Experience: 0-2 years

Career Level: Entry-level

Computer Skills: Familiar with Microsoft Word & Excel, PPT a plus

Job Requisition number: 582555

Location: Houston, Texas (local candidate only apply – no relocation package)